			Dividend	Avg. Divid.	Dividend Growth Rate Deri	<u>vation</u>	
Company & Stock	<u>High</u>	<u>Low</u>	<u>Rate</u>	<u>Yield</u>			
					Projected Growth Rates		
SCANA Corp.							
October 2003	35.70	33.77	1.38	3.97%	Earnings Per Share (EPS)		
November 2003	34.77	32.80	1.38	4.08%			
December 2003	34.68	32.87	1.38	4.09%	Value Line	5.50%	
January 2004	35.58	33.71	1.38	3.98%	Yahoo FinThomson Fin.	4.50%	
February 2004	35.78	33.41	1.46	4.22%	Schwab	4.40%	
March 2004	36.29	34.81	1.46	4.11%	Average	4.80%	g
April 2004	36.20	32.87	1.46	4.23%			
May 2004	35.65	32.82	1.46	4.26%	Forward Dividend Yield	4.27%	D1=Do*(1+g)
June 2004	36.89	35.32	1.46	4.04%			
July 2004	37.14	35.66	1.46	4.01%	DCF Cost of Common		
August 2004	37.94	36.35	1.46	3.93%	Equity Estimate	9.07%	K=D1+g
SeptOct. 2004	37.73	36.93	1.46	3.91%	_		

DCF COST OF COMMON EQUITY DERIVATION APPENDIX A Page 1 of 5

Overall Average Dividend Yield

4.07% Do

Avg. Divid. **Dividend Growth Rate Derivation** Dividend <u>Yield</u> Company & Stock Low Rate <u>High</u> **Projected Growth Rates Energy East Corp.** October 2003 23.71 22.16 1.00 4.36% **Earnings Per Share (EPS)** November 2003 23.13 21.64 1.00 4.47% December 2003 23.20 22.00 1.00 4.42% Value Line 3.50% January 2004 23.75 22.29 1.04 4.52% Yahoo Fin.-Thomson Fin. 4.00% February 2004 24.25 22.65 1.04 4.43% Schwab 4.40% March 2004 25.49 24.06 1.04 4.20% Average 3.97% g April 2004 26.05 23.45 1.04 4.20% Forward Dividend Yield May 2004 23.87 21.85 1.04 4.55% 4.53% D1=Do*(1+g) June 2004 24.76 23.23 1.04 4.33% July 2004 24.77 23.48 1.04 4.31% **DCF Cost of Common** August 2004 23.75 4.29% **Equity Estimate** 8.50% K=D1+g 24.71 1.04 Sept.-Oct. 2004 25.16 24.63 1.05 4.23%

Overall Average Dividend Yield

4.36%

Do

Direct Testimony of L. E. Pilalis Docket No. 2004-178-E

			Dividend	Avg. Divid.	Dividend Growth Rate Deri	<u>vation</u>	
Company & Stock	<u>High</u>	<u>Low</u>	<u>Rate</u>	<u>Yield</u>			
					Projected Growth Rates		
NSTAR							
October 2003	47.99	45.08	2.16	4.64%	Earnings Per Share (EPS)		
November 2003	48.59	46.36	2.16	4.55%			
December 2003	48.96	47.00	2.22	4.63%	Value Line	3.00%	
January 2004	49.98	48.00	2.22	4.53%	Yahoo FinThomson Fin.	5.00%	
February 2004	51.20	48.34	2.22	4.46%	Schwab	4.30%	
March 2004	52.85	49.90	2.22	4.32%	Average	4.10%	g
April 2004	51.30	47.28	2.22	4.50%			
May 2004	48.98	45.30	2.22	4.71%	Forward Dividend Yield	4.76%	D1=Do*(1+g)
June 2004	48.60	46.60	2.22	4.66%			
July 2004	47.97	46.01	2.22	4.72%	DCF Cost of Common		
August 2004	48.88	46.58	2.22	4.65%	Equity Estimate	8.86%	K=D1+g
SeptOct. 2004	49.84	48.73	2.22	4.50%	_		

DCF COST OF COMMON EQUITY DERIVATION APPENDIX A

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Overall Average **Dividend Yield 4.57%** Do

			Dividend	Avg. Divid.	Dividend Growth Rate Deri	<u>ivation</u>	
Company & Stock Pinnacle West Capital Corp.	<u>High</u>	<u>Low</u>	<u>Rate</u>	<u>Yield</u>	<u>Projected Growth Rates</u>		
October 2003	36.85	34.91	1.80	5.02%	Earnings Per Share (EPS)		
November 2003	39.83	36.21	1.80	4.73%			
December 2003	40.48	38.59	1.80	4.55%	Value Line	4.00%	
January 2004	40.81	38.07	1.80	4.56%	Yahoo FinThomson Fin.	4.50%	
February 2004	39.28	36.90	1.80	4.73%	Schwab	5.20%	
March 2004	39.75	38.02	1.80	4.63%	Average	4.57%	g
April 2004	40.22	37.50	1.80	4.63%			
May 2004	40.45	36.30	1.80	4.69%	Forward Dividend Yield	4.80%	D1=Do*(1+g)
June 2004	41.50	39.46	1.80	4.45%			
July 2004	41.19	39.63	1.80	4.45%	DCF Cost of Common		
August 2004	42.99	40.33	1.80	4.32%	Equity Estimate	9.36%	K=D1+g
SeptOct. 2004	42.264	41.52	1.80	4.30%	•		

Overall Average **Dividend Yield**

4.59% Do

			Dividend	Avg. Divid.	Dividend Growth Rate Derivation
Company & Stock	<u>High</u>	Low	Rate	<u>Yield</u>	Projected Growth Rates
Vectren Corp.					Earnings Per Share (EPS)
October 2003	26.50	26.00	1.81	6.91%	
November 2003	24.15	22.97	1.14	4.84%	Value Line 5.00%
December 2003	24.85	23.76	1.14	4.69%	Yahoo FinThomson Fin. 7.00%
January 2004	25.05	24.28	1.14	4.62%	Schwab 7.00%
February 2004	25.05	24.11	1.14	4.64%	Average 6.33% g
March 2004	25.87	24.25	1.14	4.55%	
April 2004	25.54	23.87	1.14	4.61%	Forward Dividend Yield 5.12% D1=Do*(1+g)
May 2004	24.76	22.86	1.14	4.79%	
June 2004	25.09	23.34	1.14	4.71%	DCF Cost of Common
July 2004	25.75	24.45	1.14	4.54%	Equity Estimate 11.46% K=D1+g
August 2004	26.45	25.75	1.14	4.37%	<u></u>
SeptOct. 2004	25.16	24.75	1.14	4.57%	

DCF COST OF COMMON EQUITY DERIVATION
APPENDIX A
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Overall Average Dividend Yield

4.82% Do

			Dividend	Avg. Divid.	Dividend Growth Rate Der	vation	
Company & Stock	<u>High</u>	<u>Low</u>	<u>Rate</u>	<u>Yield</u>	Projected Growth Rates		
Wisconsin Energy					Earnings Per Share (EPS)		
October 2003	33.15	30.63	0.80	2.51%			
November 2003	33.18	31.31	0.80	2.48%	Value Line	6.00%	
December 2003	33.68	31.60	0.80	2.45%	Yahoo FinThomson Fin.	6.00%	
January 2004	33.84	32.85	0.80	2.40%	Schwab	6.10%	
February 2004	34.30	31.78	0.84	2.54%	Average	6.03%	g
March 2004	33.35	31.57	0.84	2.59%			
April 2004	32.83	30.19	0.84	2.67%	Forward Dividend Yield	2.73%	D1=Do*(1+g)
May 2004	32.30	29.50	0.84	2.72%			
June 2004	33.00	30.90	0.84	2.63%	DCF Cost of Common		
July 2004	32.72	31.12	0.84	2.63%	Equity Estimate	8.76%	K=D1+g
August 2004	32.82	31.53	0.84	2.61%	•	······································	
SeptOct. 2004	32.30	31.69	0.84	2.63%			

Overall Average Dividend Yield

2.57% Do

Company & Stock	<u>High</u>	<u>Low</u>	Dividend <u>Rate</u>	Avg. Divid. <u>Yield</u>	Dividend Growth Rate Der Projected Growth Rates	<u>ivation</u>	
WPS Resources					Earnings Per Share (EPS)		
October 2003	44.52	40.94	2.18	5.10%			
November 2003	45.31	43.19	2.18	4.93%	Value Line	3.50%	
December 2003	46.80	43.87	2.18	4.81%	Yahoo FinThomson Fin.	5.00%	
January 2004	48.12	44.99	2.18	4.68%	Schwab	4.30%	
February 2004	48.93	46.99	2.18	4.55%	Average	4.27%	g
March 2004	48.93	46.49	2.18	4.57%			
April 2004	48.70	45.40	2.18	4.63%	Forward Dividend Yield	4.97%	D1=Do*(1+g)
May 2004	46.20	43.50	2.18	4.86%			
June 2004	46.77	45.00	2.18	4.75%	DCF Cost of Common		
July 2004	48.81	45.22	2.22	4.72%	Equity Estimate	9.23%	K=D1+g
August 2004	47.74	45.39	2.22	4.77%	•		
SeptOct. 2004	46.83	45.74	2.22	4.80%			

DCF COST OF COMMON EQUITY DERIVATION APPENDIX A Page 4 of 5

Overall Average Dividend Yield

4.76% Do

SUMMARY OF DCF COST OF COMMON EQUITY ESTIMATE RESULTS

SCANA Corp.	9.07%
Energy East Corp.	8.50%
NSTAR	8.86%
Pinnacle West Capital Corp.	9.36%
Vectren Corp.	11.46%
Wisconsin Energy	8.76%
WPS Resources	9.23%
Average Proxy Group	9.36%
Average w. SCANA	9.21%

Recommended DCF Cost of Common Equity Estimate for South Carolina Electric & Gas Company

9.21%

DCF COST OF COMMON EQUITY DERIVATION APPENDIX A Page 5 of 5

Data Sources:

Standard & Poor's Corp., Stock Guide, monthly issues November 2003-September 2004.

The New York Times, Sunday editions, Sept. 12, 19, 26 & Oct. 3 & 10, 2004.

Value Line, Value Line Investment Survey, various issues.

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